



## Company presentation



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compromise





# Primus: a virtual tour



**Primus production facilities**



**Engineering**



**Showroom**



**Service**

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# Primus: a virtual tour



Assembly line



Test line

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# History

- 1912 - Foundation of Primus company**
- 1970 - Focus on Comercial Laundry Equipment**
- 1986 - Introduction of Soft Mounted Machines**
- 1991 - New Production Facilities in Czech Rep.**
- 1992 - Acquisition of a Barrier Washer and Ironer Manufacturer**
- 1998 - Increasing the Production Capacity by Moving to New Plant**
- 1999 - Launch of Professional line of Washers and Dryers**
- 2000 - Launch of Heavy duty equipment**
- 2003 - (4<sup>th</sup> quarter) - Acquisition by Andlinger & Co.**
- 2004 - Introduction of the Dryers**

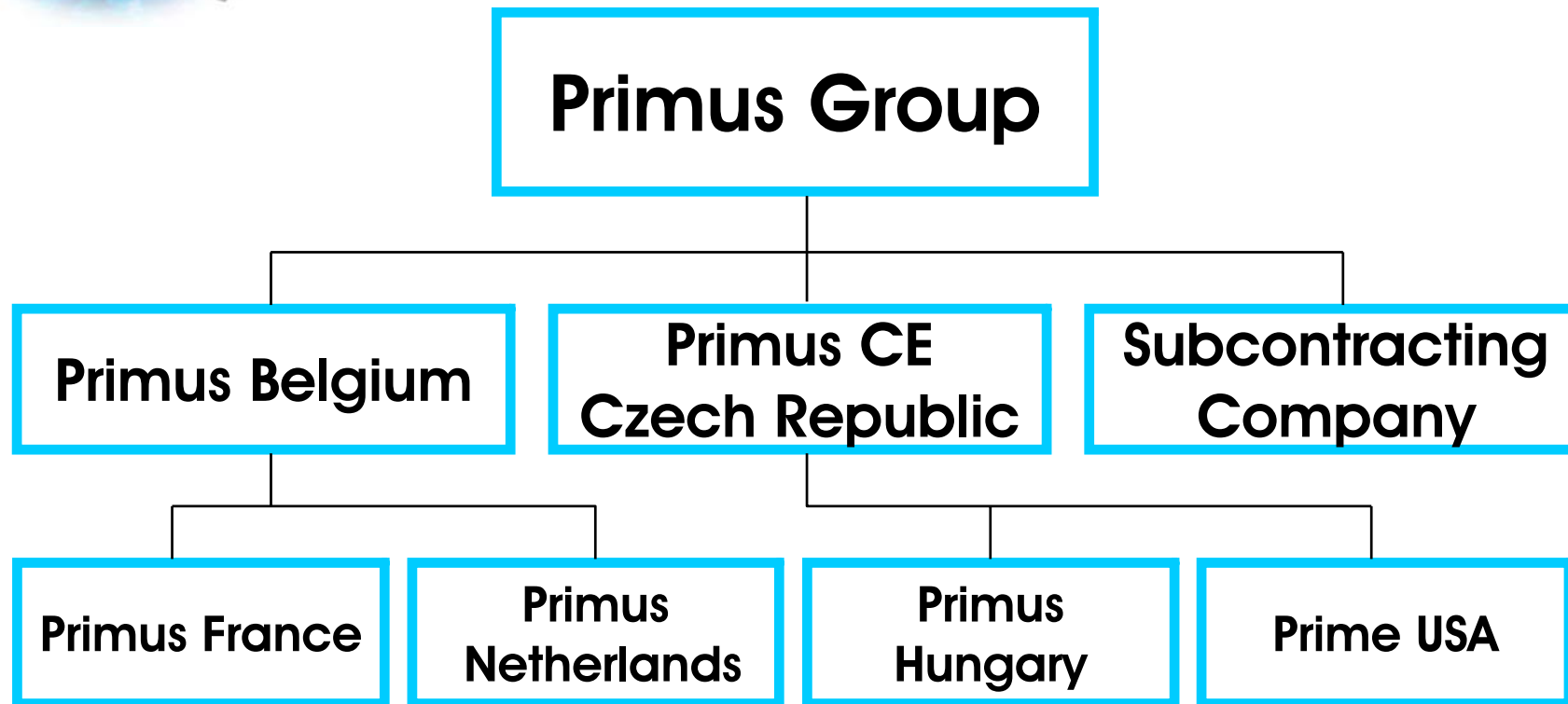
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# Structure



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# Management Primus Group

**E.Coppieters**  
CEO (Chief Executive Officer)

**J-B VanDamme**  
V.P. Sales & Marketing

**W.Vandererfven**  
CFO (Chief Financial Officer)

**J.Vleugels**  
Operations Primus CZ

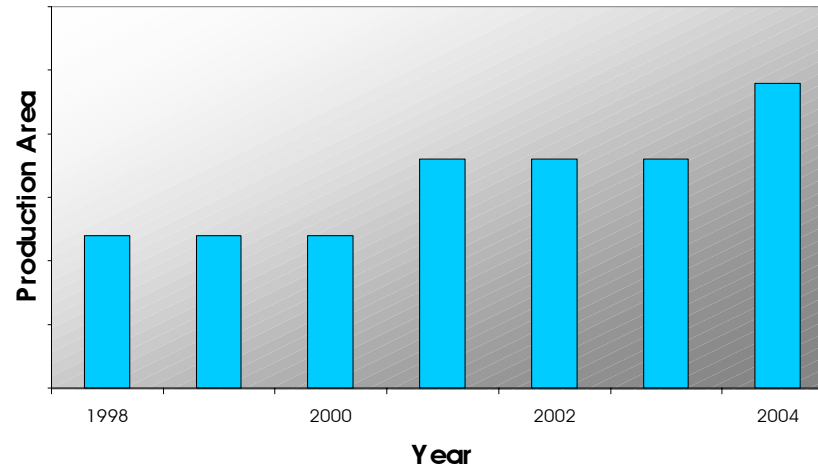
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# Figures



**1998 -**

**Production Area**

**12.000 sq.m.**

**Number of Employees**

**310**

**2001 -**

**Production Area**

**18.000 sq.m.**

**Number of Employees**

**390**

**2004 -**

**Production Area**

**24.000 sq.m.**

**Number of Employees**

**440**

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# Laundry Equipment Concepts



## Washers Extractors



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# Product Range

## Washer-extractors

**RS range** - Rigid mounted, normal spin washer-extractors

**XS range** - Rigid mounted, high spin washer-extractors

**P range** - Freestanding, high spin washer-extractors

**FS range** - Freestanding, high spin washer-extractors

**MB range** - Freestanding, high spin medical barrier washer-extractors

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## RS Range

Rigid mounted, normal spin  
washer-extractors



**RS 6**  
**RS 7**  
**RS 10**



**RS 16**  
**RS 22**



**RS 35**

### Features:

- spin speed 450 - 510 RPM
- G factor 80 - 133
- no suspension

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# XS Range

Rigid mounted, high spin washer-extractors



**XS 22**

**XS 35**

**XS 43**

## Features:

- spin speed 625 - 750 RPM
- G factor 200 - 235
- no suspension

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# P Range

## Professional freestanding, high spin washer-extractors



**PW 5**



**P 6**



**P 7**

### Features:

- spin speed from 1100 - 1200 RPM
- G factor 360 - 390
- suspension

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# FS Range

## Freestanding, high spin washer-extractors



**FS 6**  
**FS 7**  
**FS 10**



**FS 16**



**FS 22**

### Features:

- spin speed 1000 RPM
- G factor 300 - 363
- suspension







# FS Range

## Freestanding, high spin washer-extractors



**FS 33**

**FS 40**

**FS 55**



**FS 120**

### Features:

- spin speed 720 - 830 RPM
- G factor 350 - 373
- suspension

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# MB Range

Freestanding, high spin, medical barrier washer-extractors



**MB 16**  
**MB 26**  
**MB 33**  
**MB 44**  
**MB 66**



**MB 90**  
**MB 140**  
**MB 180**

## Features:

- hygienic concept
- spin speed 700 - 960 RPM
- G factor 300 - 360
- suspension

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# Product Range



## Dryers

- DAM range - Professional Dryers**
- T range - Industrial Tumble Dryers - new range**
- D range - Industrial Dryers**





# DAM Range

## Professional Dryers



**DAM 5**  
electrical heating



**DAM 9**  
electrical, gas heating



**DAMT 9**  
electrical, gas heating





# T Range

## Industrial Tumble Dryers



**T 11 13 13/13 16**

**T 24 35**

electrical, steam, gas heating

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# D Range

## Industrial Dryers



**D 55 77**  
steam, gas heating

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# Product Range

## Ironers

**I 25 - 30 range** - Professional Flatwork Ironers - Chest heated

**I 35 - 50 range** - Commercial Flatwork Ironers - Cylinder heated

**IR range** - Commercial Flatwork Ironers - pass through version

**IF range** - Commercial Flatwork Ironers with Length Folding

**IFF range** - Commercial Flatwork Ironers with Feeding, Length and Cross Folding, Stacking

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## I 25 - 30 Range

# Professional Chest heated Flatwork Ironers



I 25 - I 30

### Features:

I 25 Ø 25 cm

length: 100, 120, 140 cm

I 30 Ø 30 cm

length: 160, 200 cm

- return feed

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## I 35 - 50 Range

# Industrial Cylinder heated Flatwork Ironers



**I 35 - I 50**

### Features:

**I 35 Ø 35 cm**

**length: 140, 160,  
200, 250 cm**

**I 50 Ø 50 cm**

**length: 200, 250, 320 cm**

**- return feed**

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# IR Range

## Industrial Pass Through Flatwork Ironers



**IR 50**

### Features:

**IR 50 Ø 50 cm**

**length: 200, 250, 320 cm**

- cylinder heated
- front or rear return







## IF Range

# Industrial Flatwork Ironers with Length Folding



**IF 50**

### Features:

**IF 50 Ø 50 cm**

**length: 200, 250, 320 cm**

- cylinder heated

- front return

- length folding

- rear return optional

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## IFF Range

# Industrial Flatwork Ironers with Feeding, Length and Cross Folding, Stacking



**IFF 50**

### Features:

**IFF 50** Ø 50 cm

**length: 200, 250, 320 cm**

- cylinder heated
- front or rear return, feeding + length folding - standard
- cross folding and stacking optional



# Primus: a Global Player



laundrettes



hotels



multi-housing



health care



nursing homes



industry



restaurants



ships



army

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# Reference list

## Nursing home laundry



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# Reference list

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## Coin - op Shop



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# Reference list

## Hospital Laundry







# Reference list

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## Hotel Laundry



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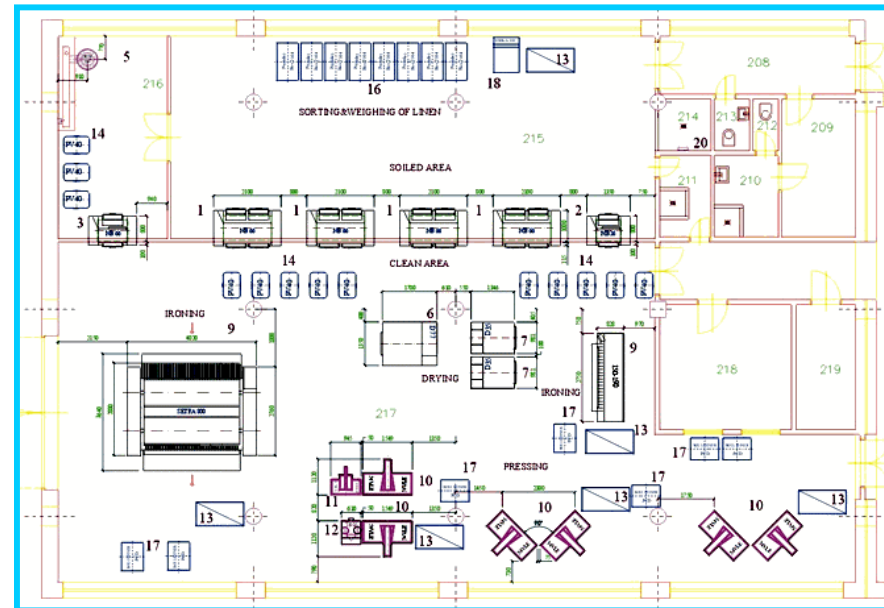




# Primus at Your Service

## Professional Project Department

- Projects
- Consultancy
- Laundry planning



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# Primus at Your Service

## After-sales Department

- Primus Technical Bulletins
- Technical consultancy
- Technical training
- Installation and service
- Spare parts deliveries



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# Primus committed to ....

## Quality

- Extended quality control
- Tested with linnen
- Stress tests

## Safety

- Extended number of approvals
- High safety in production process
- Safe operation



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# Primus committed to ....

## Durability

- Long life span
- Made for industrial use
- Oversized components



## Design

- Stainless steel identity
- Easy to read microprocessors
- Big door openings

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# Primus committed to ....

## Uniformity

- The same look throughout the range
- Uniformed controls
- A 'family' of products



## Flexibility

- Short and accurate delivery times
- Extended engineering department to react quickly to market demands
- Customer orientated



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# Primus committed to ....

## Global

- Worldwide presence
- Covering all market segments
- Multi lingual microprocessors



## Full range

- Complete range of laundry equipment
- Covering capacities from 5 to 180 kg
- Pro active development of products



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# Primus committed to ....

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## Ecology

- Environmental friendly production facilities
- Low water and electrical consumption
- Advanced waste management



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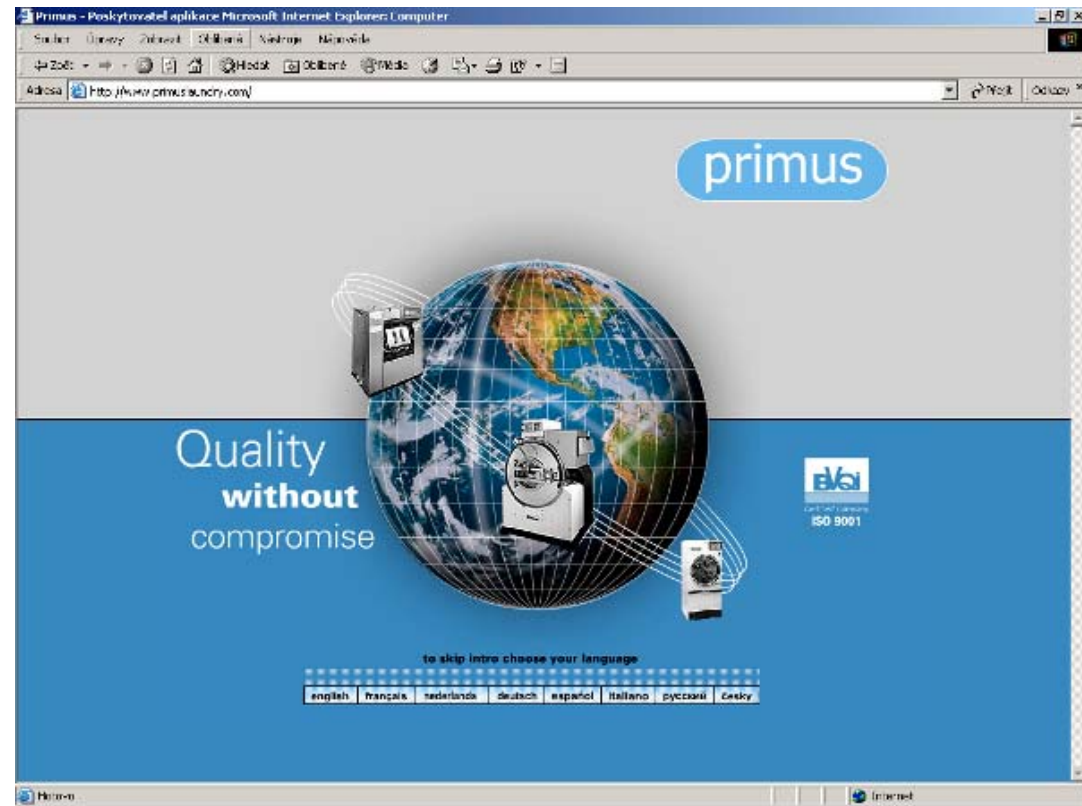




# Visit us @ the Primus website

## Several language versions:

- English
- German
- French
- Spanish
- Italian
- Dutch
- Czech
- Russian



[www.primuslaundry.com](http://www.primuslaundry.com)

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